

# AYS, Inc.

## 2006-2007 Annual Report



**AYS, Inc.**  
Before- and After-School Programs and Support Services



### **Our Mission**

AYS will develop and maintain, through shared leadership and qualified staff, before- and/or after-school programs and support services for children, their parents and the community.

### **AYS, Inc.**

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Indianapolis, IN 46205  
Ph: (317) 283-3817 Fax: (317) 283-3840  
[www.ayskids.org](http://www.ayskids.org)

# 27 Years and Growing

## Thank you!

AYS has completed its 27<sup>th</sup> year of providing high-quality, enriching programs for children in central Indiana. Through the commitment of staff members, board members, volunteers and families, AYS has been able to grow to serve the needs of communities in Marion, Hamilton, Hendricks, Montgomery and Johnson Counties.

In this annual report, you will see examples of AYS' dedication to the community during the 2006-2007 fiscal year. Fundraisers have increased the capacity of AYS' Financial Assistance Fund and resources for health enrichment in our programs. The annual AYS Mardi Gras Mambo parade has continued to raise community awareness of the services provided by AYS, while inviting other agencies and businesses to participate. A grant from Lilly Endowment, Inc. allowed AYS board members, staff members and community representatives to conduct a project this year that will ensure AYS' continued excellence and longevity.



From left: Ellen Clippinger and Tiffany Longstreth

We thank all who, through the donation of time, talent or treasure, have helped AYS thrive through the years. You truly make the central Indiana community a better place for children and their families.

Sincerely,

A handwritten signature in black ink that reads "Ellen Clippinger".

Ellen Clippinger  
President/CEO

A handwritten signature in black ink that reads "Tiffany Longstreth".

Tiffany Longstreth  
Board President

## Organizational Sustainability and Capacity Building Project

Since October, 25 staff members, board members and volunteers have worked diligently on the AYS Organizational Sustainability and Capacity Building Project funded by an 18-month grant from Lilly Endowment, Inc. The volunteers came from a variety of backgrounds, including bankers, business owners and fundraising professionals, and gave unique insights into opportunities for growth at AYS. A consultant organized the project timeline, process, and meetings.



Charged with investigating AYS' strengths and weaknesses and researching the local, state and national climate of out-of-school program providers, the project members divided into three sub-committees. Each sub-committee looked at AYS from a different angle and shared their findings with the project committee as a whole. From these reports, a number of recommendations were given to AYS' board of directors. Some of these recommendations have already been implemented, while others will help the board create a new strategic plan.

The project aims to ensure the longevity of AYS while seeking ways for the agency to grow.

# About Our Programs

**AYS began with the vision of three concerned mothers** who realized that working families often could not be with their children during the critical hours before and after school. The first after-school program began in 1980 at Indianapolis Public School #70 with fewer than 10 children. AYS has since emerged from that grassroots movement into a dynamic human services agency providing care for approximately 2,000 children in 45 programs.

## **Before- and After-School Programs**

In AYS school-age programs, students receive homework help, engage in activities that meet Indiana Academic Standards, and have the opportunity to socialize with peers and participate in active play. AYS programs provide a safe place for students during their out-of-school time. Seven AYS programs currently hold national accreditation by The National Afterschool Association (NAA).

## **Early Childhood Programs**

Quality early childhood programs help young children develop communication and social skills prior to entering school. The programs focus on cognitive and motor skill development. Six AYS early childhood programs have earned national accreditation by The National Association for the Education of Young Children (NAEYC).

## **K+ Kindergarten Wrap-Around Programs**

K+ programs complement half-day kindergarten programs by giving students a stronger academic base on which to start first grade. Some students would be unable to attend half-day kindergarten due to family transportation and work schedule issues if an alternative were not available for the other half of the day. AYS provided wrap-around kindergarten at five sites in the 2006-2007 school year.

## **Camp AYS and AYS Arts Academy**

AYS' summer camps provide a safe, fun environment for children and youth throughout the summer. At Camp AYS, students explore a variety of activities. AYS partnered with Skyhawk Sports Camp this year. Arts enrichment provides students with a unique, hands-on opportunity. A number of guest artists, including interns from Herron School of Art, worked with the students throughout the summer. More than 500 children and youth were registered for AYS summer camps.



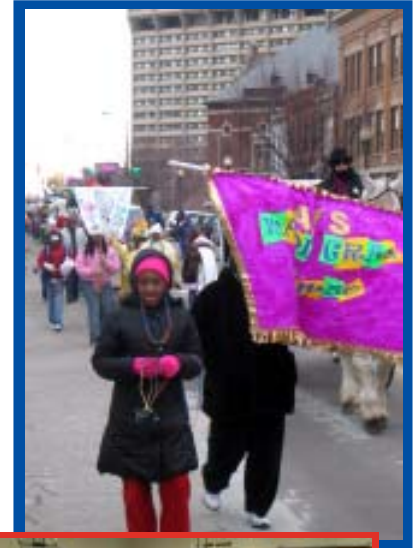
## Mardi Gras Mambo on Mass Ave

Over 400 parents and children braved the cold on February 24th to celebrate the 7th Annual AYS Mardi Gras Mambo on Mass Ave. With a grant from the Indianapolis Foundation, AYS teamed up with YMCA at the Athenaeum, Mass Ave Merchants Association and Expo Design to put on the event.

The parade was led by Deputy Mayor Steve Campbell and Miss Indiana USA Jami Anne Stallings. Children from eight AYS programs showed off the masks and costumes they designed while studying the arts and culture of Central and South America. The parade also featured five floats donated by Expo Design that included John Strange AYS, YMCA, and the Mass Ave Cultural District.

After the parade, a reception was held in the gymnasium of the YMCA at the Athenaeum. The festivities included free children's ID cards from K-IDS BMV. The \$10 cards were made free of charge for parents through a sponsorship by Clarian Health. Refreshments were provided by Starbucks and AYS while Tyler, the YMCA mascot, entertained the kids.

The reception was also a chance for parents to learn about valuable family oriented programs in the city, including Habitat for Humanity, the Indianapolis Metropolitan School and the Indianapolis Cultural Trail.



## Mardi Gras Mambo on Town Square

Over 150 AYS parents and children braved the snow on February 17th to celebrate Mardi Gras, AYS style, at North Elementary.

Though the parade was snowed out, AYS children still had a chance to show off the Mardi Gras masks they designed after studying the arts and culture of Central and South America. Mexican sun masks, Aztec shields and bright carnival banners added to the excitement. The festivities included free children's ID cards from K-IDS BMV. Over 45 cards were created free of charge for parents through a sponsorship by AYS. The children also enjoyed face painting, mask making and several game tables.



The event was a chance for parents to learn about valuable family-oriented services in Hamilton County including the United Way, Girls Inc. of Noblesville, Discovery Toys and the Hamilton County Health Department.

Special guests included Mayor John Ditslear and Miss Teen Indiana USA Victoria Tomlinson. Mayor Ditslear has been a great supporter of families in Noblesville, and AYS appreciates his continued support of AYS and afterschool programs.

## Programs Use Grant Money for Community Service Projects

Two AYS programs received grant money through Youth as Resources of Central Indiana, a program of United Way of Central Indiana.

The AYS program at IPS #91 received \$976.45 to implement their "Smoke Free is the Way 2 B" project. The smoking prevention and education project is an opportunity for the students to spread awareness about the dangers of smoking. The students, clad in matching "Smoke Free is the Way 2 B" t-shirts, handed out suckers and water bottles with the slogan printed on them at Canterbury Park on May 19. The students conceived the idea and wrote the grant with the assistance of Program Director Jo Havens and Nurse Consultant Jill Taylor.

The AYS program at Hazel Dell also received a YAR grant for a community service project. The program received \$700 to purchase summer toys for baskets they created for underprivileged children. The baskets were delivered to Third Phase, a women's shelter in Noblesville.

# Special Highlights

## Walking for Dreams

AYS found great success this year with the Sycamore Foundation's 2007 *Walking for Dreams*. The walk, approximately three miles, took place on the canal downtown. Proceeds from *Walking for Dreams* raised by AYS benefit AYS' wellness initiative, including curriculum and supplies for the Jump Kids Jump and Kids Cook curriculum and health and fitness related training for staff.

Because of caring members of the community, AYS raised over \$1,600 through *Walking for Dreams*. AYS had 46 individuals walking for our organization. About 20 other non-profit organizations participated in the walk.

## Day of the Dead Exhibit

With help from Mary Reese, a student at IUPUI Herron School of Art, AYS students learned about Mexican art and culture while preparing altar boxes for El Dia de los Muertos (Day of the Dead) exhibit at the Indianapolis Art Center. This year, AYS' submission was themed "Ilumina la Familia." AYS students from St. Luke, St. Thomas, Fox Hill, and IPS #91 created altars in tribute of a family member who had passed away.

The Day of the Dead is a Mexican holiday to honor and celebrate deceased family members. AYS has participated in the Indianapolis Art Center exhibit for several years, as a part of the AYS multicultural arts program. The exhibit was open from October 13 to November 26.

## Fire Safety House Visits North Elementary

The "Fire Safety House" visited the AYS program at North Elementary to teach the students about fire safety. The trailer, sponsored by the fire departments of Noblesville, Westfield, Fishers, Cicero, and Jackson Township and Delta Theta Tau Sorority, Inc., has a living room, kitchen, and bedroom where students learn about fire safety and prevention. A mailbox outside the trailer serves as a meeting place when the "house" fills with simulated smoke and a smoke detector prompts the children to exit to safety.

During the tour of the trailer, students learned important emergency numbers and the importance of having a plan in case of a fire at home. More importantly, the students received valuable tips on preventing fires.



# Special Highlights

## **AYS Shines at Diva Fashion Extravaganza**

Dedicated volunteers and community support resulted in a very successful second annual Diva Fashion Extravaganza on March 10. **AYS raised just over \$10,000 for AYS' financial assistance fund.** Corporate sponsors for the event were Crowe Chizek, Clifton Gunderson, Creative Approaches, Forum Credit Union, Healy Awards, The National Bank of Indianapolis, Indy Office Solutions and Lee Hecht Harrison.

The financial assistance fund allows AYS to provide tuition subsidies to working parents who could not otherwise pay for AYS services and may not qualify for government funding. Contributions from the community ensure that more children have a safe place to go during out-of-school time.

Heather McCabe, an AYS parent and the director of the public health law program at Indiana University's School of Law, reflected on the benefits of AYS for her family. Kim Donahue, director of the Non-Profit Training Center at United Way of Central Indiana, emceed the event at the Mansion at Oak Hill in Carmel. Adult models showed off ladies' fashions from Lilly's Boutique Gallery of Zionsville for the second year. Jack and Jill Children's Shoppe, also of Zionsville, added child models to the show for the first time.



In addition to the fashion show, guests enjoyed a luncheon and chocolate fountain dessert. Guests left with items purchased from the silent auction, as well as small, handmade bags created by children at AYS programs at Forest Hill, Hazel Dell, and Hinkle Creek.

## **AYS Collaborates with IUPUI School of Nursing**

AYS collaborated with the IUPUI School of Nursing to have pre-nursing student volunteers. The students fulfilled their service learning requirements by volunteering with AYS for 15 hours. The students delivered the Indiana State Department of Health's Jump Kids Jump and Marion County Health Department's Kids Cook curricula to several AYS programs.

The AYS nurse consultant began visiting programs to deliver the curricula in conjunction with AYS' Stepping Up Wellness Initiative. While the curricula targets third through fifth grade students, all school-agers can gain some benefits from the programs. The student volunteers allowed the curricula to be delivered to more AYS programs.

Jump Kids Jump focuses on osteoporosis prevention. Activities like jump roping increase bone density and can be a deterrent of osteoporosis. Prior to learning new jump roping techniques, children are tested on calcium and bone health. Following a presentation on calcium, the children take the same test to determine how much they have learned.

The Kids Cook program teaches the children about proper nutrition and allows them the opportunity to create their own healthy snacks.



## **Forest Hill Students Walk to Brazil**

The students in AYS' Forest Hill Elementary program walked all the way to the middle of Brazil! In an effort to combine physical fitness with geographic and cultural awareness, Program Director Trish Kearschner recorded the children's physical activity each day and translated the amount of activity and number of children participating into miles "walked." As the miles added up, the distance was measured with a string on a map of North and South America. Enrichment activities were planned in association with the region to which the children had walked. The children walked 21,164 miles from September to April.

# Locations & Board of Directors

+ State Licensed Program

\* Accredited by the National AfterSchool Association (NAA)  
or National Association for the Education of Young Children (NAEYC)

## Decatur Township Schools

Lynwood Elementary  
Valley Mills Elementary  
West Newton

## Indianapolis Public Schools (IPS)

School #70  
School #70 Kindergarten  
School #84  
School #91\*  
School #106  
School #106 Kindergarten  
FMHPC Early Childhood +

## Noblesville Schools

Forest Hill Elementary  
Hazel Dell Elementary \*  
Hinkle Creek Elementary \*  
Hinkle Creek Kindergarten \*  
North Elementary \*  
North Kindergarten

## Noblesville Schools (continued)

Stony Creek Elementary  
Stony Creek Early Childhood\*  
White River Elementary

## North Montgomery County Schools

Lester B. Sommer Elementary  
Pleasant Hill Elementary

## North West Hendricks Schools

Pittsboro Elementary \*  
North Salem Elementary  
North Salem Early Childhood

## Parochial Schools

Sts. Francis & Clare  
St. Luke  
St. Louis de Montfort  
St. Thomas Aquinas  
St. Maria Goretti

## Speedway Schools

Allison Elementary  
Newby Elementary  
Wheeler Elementary

## Washington Township Schools

Allisonville Elementary  
Crooked Creek Elementary \*  
Fox Hill Elementary  
Greenbriar Elementary  
Harcourt Elementary  
Harcourt Early Childhood +\*  
John Strange Elementary  
Nora Elementary  
Spring Mill Elementary  
Wyandotte Early Childhood +\*  
Wyandotte Kindergarten

## 2006-2007 Board of Directors

**Tiffany Longstreth- President-** Community Volunteer  
**Ryan McKeown- Treasurer-** JPMorgan Chase  
**Michelle Schafer- Secretary-** Methodist Medical Group  
Joni Albright- Family Strengthening Coalition  
Melanie Albright- Lee Hecht Harrison  
Tricia Anthony- National Bank of Indianapolis  
Nicole L. Atchley- FORUM Credit Union  
Teresa Bennett- IUPUI Solution Center  
Cathy Boggs- Indiana Division of Mental Health  
Connie Franklin- White River Elementary  
Kenneth Hull- Speedway Schools  
Dr. Penny Kallmyer- Penny W. Kallmyer MD, PC  
Rusty King- North West Hendricks County School Corp.  
Kathleen Levine- Wyandotte Early Childhood Center  
Nancy Mallon- Community Volunteer  
LaTasha Malone- Butler University  
Colleen Moran- North Montgomery County School Corp.  
Gary Pellico- MSD of Decatur Township  
Freedom Smith- Ice Miller LLP  
Nanci Vargus- University of Indianapolis  
Sally Franklin Zweig- Katz & Korin  
Suzanne Zybert- Nora Elementary School

## AYS 06-07 Numbers at a Glance

**21%** of the children AYS serves have a special need.

**70%** of IN children are in families in which parents are in the labor force.

**241** AYS children received financial assistance.

**933** early childhood and kindergarten children attended an AYS program.

**1,352** elementary and middle school children and youth attended an AYS program.

**2,004** AYS total enrollment for 2006-2007

**3,900** AYS staff professional development hours



# Financial Management

## INCOME

### Earned Revenue

Parent & Registration Fees	\$3,194,234
Child Care & Development Fund Vouchers	202,483
Training	21,399
LINK	7,946
Fundraising	12,267
Interest	9,970
Other Earned Revenue	33,695
<b>Total</b>	<b>3,481,994</b>

### Grants & Contracts

Government	103,872
Foundation	91,245
<b>Total</b>	<b>195,117</b>

### Contributions & Special Events

Individuals	7,382
Corporations	43,317
Special Events	12,884
<b>Total</b>	<b>63,583</b>

**Total Income 3,740,694**

## EXPENSES

Youth/Child Enrichment Programs	3,187,559
LINK & Professional Development Center	70,133
Fundraising	81,791
General & Administrative	380,383

**Total Expenses 3,719,866**

**CHANGE IN NET ASSETS 20,828**

**NET ASSETS BEGINNING OF YEAR, AS RESTATED 941,359**

**NET ASSETS, END OF YEAR \$962,187**

## Grants & Contracts

Arts Council of Indianapolis and the City of Indianapolis  
 Central Indiana Community Foundation  
 The Indianapolis Foundation  
 Indiana Youth Institute  
 IUPUI Solution Center  
 Lilly Endowment, Inc.  
 Regional Arts Partners  
 (Arts Council of Indianapolis, the Indiana Arts Commission, and the National Endowment for the Arts)  
 Supplemental Educational Services  
 United Way of Central Indiana  
 Childcare for Working Families Fund  
 YMCA 21st Century Community Learning Center  
 Youth As Resources of Central Indiana  
  
 Indiana Criminal Justice Institute  
 Indiana Department of Education  
 Indiana Family & Social Services Administration

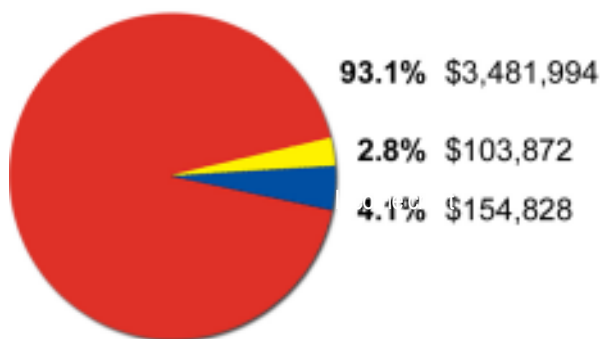
AYS, Inc. is a 501(c)(3) tax-exempt organization.

## Cindy Stark Fund Recipients

Provides tuition assistance to AYS staff.

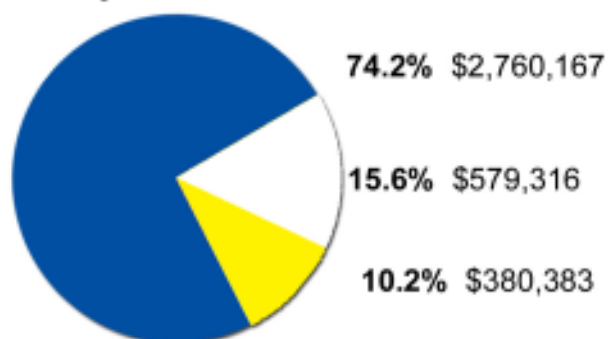
- Traci Kinnie
- Kerri McDaniel
- Jeananne Reich
- Andrea Straughan
- Tavell Winston

## Income



- Earned Revenue
- Grants, Contributions, Special Events
- Government

## Expenses



- Program Salaries, Benefits, Payroll Taxes
- Programs
- Administration

Year ending June 30, 2007  
 Independent auditors: Clifton Gunderson, LLP

# Contributors

## Organizations- Cash Donors

Clifton Gunderson LLP  
Creative Approaches  
Crowe Chizek and Company LLC  
Design/Build Concepts of America, Inc.  
Esguerra Medical Practice, Inc.  
FORUM Credit Union  
Indiana Ice  
Indy Office Solutions  
Kappa Kappa Kappa, Inc.  
Lee Hecht Harrison  
Mission Coffee and Tea Company  
Morris Group Realty  
National Bank of Indianapolis  
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Sport Events Ltd.  
Stanley H. Byram Trust  
Trustees of Crowe Foundation

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Diane Christensen  
Michael and Ellen Clippinger  
Lawrence and Ellen Coan- *In Honor of Mary Hooten*  
Angie Cone  
Matt and Lynn Cook

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Trisha and Kevin Kearschner  
Katherine Kelly  
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Eric and Melanie Kleinert  
Robert Seelbach and Elizabeth  
Koenen- Seelbach  
Jill Labita  
Carol Land

## Individuals- Cash Donors

Virginia and Jim Land  
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Ryan and Lori McKeown  
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Daniel and Colleen Moran  
April Nelson  
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United Way  
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Anonymous

## Individuals- In-Kind Donors

Darlene Brock  
Jay and Tara Cupp  
Carolyn Dederer  
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Gary Frye  
Philip and Marlene Hatch  
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Virginia and Jim Land  
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Kerri McDaniel  
Christina Mendoza-Terpstra  
Judy Myers  
Twila Ploutz  
Rebecca Pryor  
Lora Smith  
Carolyn Thompson  
Brian and Jennifer Wyrick  
Anonymous

***We appreciate your contributions! Please accept our apologies if your name was omitted or misspelled.***

# Thank You for Your Support!

## Organizations- In-Kind Donors

106th Street Grill  
A Plus Gymnastics Center  
AAA Hoosier Motor Club  
Amalfi Ristorante Italiano  
Angie's List  
Ben and Ari's  
Bertolini's Authentic Trattoria  
Body Moments Day Spa and Hair Salon  
Boulder Creek Dining Company  
Bravo!  
Breadsmith  
Carey Indiana Limousines  
Children's Museum of Indianapolis  
Chili's  
Classic Cleaners  
Climb Time Indy  
Cobblestone Grill  
ComedySportz  
Community Health Promotions  
Conner Prairie  
Costco  
Cracker Barrel 591  
Curley's One Hour Cleaners  
CVS/pharmacy  
Dance Kaleidoscope  
DL Lowry Hair Spa Boutique  
Edible Arrangements

## Organizations- In-Kind Donors

Fountain Square Theatre Building  
GAP/ Old Navy  
Gifts In Kind International  
Grace Blossoms Bags  
Great Times  
GT South BBQ  
Healy's Awards  
Hindostone Products  
Hollyhock Hill, Inc.  
Indiana Farm Bureau Insurance  
Indiana Pacers  
Indiana Repertory Theatre  
Indiana World Skating Academy, Inc.  
Indianapolis Business Journal  
Indianapolis Civic Theatre  
Indianapolis Museum of Art  
Indianapolis Racquet Club  
Jiffy Lube  
Jillian's  
Kathy's Closet  
Le Peep Restaurants of Indiana  
Logo USA  
Lulu's  
Marriott Downtown  
MCL Cafeterias  
Melinda, Erica and Marika  
at Running with Scissors

## Organizations- In-Kind Donors

Meridian Heights Cleaners, Inc.  
Nana's Village House Florist  
Nancy Noel Studios  
National Wine and Spirits, Inc.  
Nestle Inn Bed and Breakfast  
Net Literacy  
Nickel Plate Bar and Grill  
Oak Hill Mansion  
O'Charley's  
Office Depot  
Old National Bank  
The Original Pancake House  
Ossip Optometry and Ophthalmology  
Pebblebrook Golf Course  
Pebblebrook Golf Course  
Penn Station East Coast Subs  
Phoenix Theatre  
Puccini's  
Recreation Unlimited  
Slippery Noodle Inn  
St. Elmo Steak House  
Thai Taste  
The Disney Store  
Tuchman Cleaners  
White Castle System, Inc.  
The Disney Store

## Event/Project Volunteers

Christina Adamopoulos	Virginia Land
Megan Adams	Tiffany Longstreth
Joni Albright	Lloyd Lyons, Jr.
Melanie Albright	Lloyd Lyons, Sr.
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Chuck Bostian	Andrea Pactor
Leslie Cannon	Melody Price
Diane Christensen	Becky Pryor
Lynn Cook	Emily Romack
Carolyn Dederer	Alicia Salter
Whitney Demosey	Michelle Schafer
Rachael Dennison	Bob Seelbach
Sarah Firtl	Freedom Smith
Connie Franklin	Marilyn Solomon
Doug Halman	Andrew Spirrison
Christa Harris	Sandy Struewing
Marlene Hatch	Ralph Taylor
Carol Hume	Anne Marie Unger
Ashley Jackson	Jackie Votapek
Cecelia Johnson-Powell	Christina Whipple
Derek Jones	Sally Willing
David Klinkose	Keith Wilson
Mandy Koester	Brian Wyrick

## Program Volunteers

Tim Bennett	Brandy Hooker	Megan Merriweather
Arthur (Artie) D. Dodson III	Jennifer Lothamer	Annie Milkey
Anthony Gomez	Josh McNabney	Michael Scott Jr.

## FORUM Volunteers Lend a Helping Hand

Five very special volunteers from FORUM Credit Union went above and beyond the call of duty to move some of AYS' administrative offices and the AYS Professional Development Center. The volunteers spent September 15, one of the United Way's Days of Caring, packing, moving and unpacking boxes, bookcases, and file cabinets. Because of the hard work of these volunteers, AYS saved money on professional movers.

When space opened up next to AYS' third floor administrative offices, the admin offices and PDC located on the first floor were able to join their third floor counterparts. The move has added more continuity and cohesion to AYS' main office. Thank you to Keith Wilson, Andrew Spirrison, Sandy Struewing, Derek Jones, and Chuck Bostian!





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